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ABSTRACT

A total of 712 students graduated from the seven institutions in the New Hampshire Post-Secondary Vocational-Technical Education System in 1975. In spite of the high unemployment rate in the State, 70 percent, or 495 of the eligible graduates were employed full-time by September 30, 1975; 3 percent were employed part-time, 12 percent were continuing their education full-time, and only 9 percent were still seeking employment. Of all graduates employed full-time, 91 percent have remained in New Hampshire, 88 percent commute to work from their home towns, and 92 percent are employed in their major or related field of study. Average entry job salaries by job categories remained stable, showing no significant change from 1974. This is consistent with the general economic outlook. It is estimated that all graduates employed full-time will have a total gross earning power in excess of $3,750,000 during their first year of employment. Data are tabulated for each of the seven institutions, according to program of study, and a list of representative companies employing 1975 graduates is provided. (Author/NHM)

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1975

GRADUATES

PLACEMENT

REPORT

NEW HAMPSHIRE TECHNICAL INSTITUTE

AND

NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGES

Berlin
Claremont

Concord
Laconia
Manchester

Nashua
Portsmouth

JC 760 120

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ANNUAL PLACEMENT SUMMARY

This report is the Placement Summary of the 1975 graduates of the New Hampshire Post-Secondary Vocational-Technical Education System. The New Hampshire Technical Institute and the New Hampshire Vocational-Technical Colleges are public institutions supported by state funds, student tuition and fees, federal grants, and other miscellaneous revenues.

The Post-Secondary Education System administered by the Post-Secondary Education Division of the New Hampshire Department of Education has six Vocational-Technical Colleges, located in Berlin, Claremont, Laconia, Manchester, Nashua and Portsmouth, and the New Hampshire Technical Institute in Concord. These seven institutions offer occupational education opportunities to prepare graduates for direct employment in business, industry, service or professions.

A total of 712 students graduated from these seven institutions in 1975. The graduates were awarded a two-year associate degree, or a one-year diploma. All of the programs at the Institute and the Colleges are offered using a blend of study, laboratory and/or work experiences.

The New Hampshire Technical Institute and the six Vocational-Technical Colleges differ somewhat from each other both in the level and the programs of occupational education offered. The New Hampshire Technical Institute in Concord offers programs to prepare graduates for semi-professional employment, and offers the Associate of Science degree and the one-year Diploma. The New Hampshire Vocational-Technical Colleges at Berlin, Claremont, Laconia, Manchester, Nashua and Portsmouth offer the Associate in Applied Science degree and the one-year diploma. The programs at the Colleges are designed to prepare graduates for skilled and technical employment. Thus, although

there may be some overlap in program level and area in the Institute/College System, not all of the occupational education programs available in the System are offered in all of the institutions.

The Institute/College System had full-time day students graduated from 33 different occupational programs for the 1974-75 academic year. Although the primary thrust of the System's efforts is directed to occupational education leading to direct job placement, there were 82 students graduating in 1975 who chose to follow up on their initial college success by enrolling full time in a number of colleges and universities (Table I).

The data for this report was collected on September 30, 1975. On this date the unemployment rate for the State of New Hampshire was nearly double that of late September of 1974. The September 30, 1975, unemployment rate was 5.9%, up from 2.9% on September 30, 1974. The unemployment rates in the cities in which the Institute/College System is located were as follows: Berlin 6.1%; Claremont 3.9%; Concord 5.0%; Laconia 7.1%; Manchester 6.2%; Nashua 5.7% and Portsmouth 5.4%.

Job placements reported as of September 30, 1975, demonstrate a good employment picture for graduates of the System in spite of the high unemployment rate in the State. Vocational-Technical graduates from the Institute/College System reported a large number of jobs obtained as a result of contacts between graduates and potential employers. These contacts are often arranged and fostered by the placement service provided at each institution. On September 30, 1975, there were 514 job placements reported for students graduated in 1975. Of the 712 eligible graduates, 70% or 495 were employed full time by September 30, 1975.

Strong competition for entry-level job has been reported by the students through the Institute/College Placement Offices. In spite of both strong competition for jobs and the high unemployment rate, only 9% of the

graduates were still seeking employment as of September 30. At the same time, many four-year colleges are reporting that their graduates are having severe problems obtaining desirable work. About one-third of the male and two-thirds of the female graduates of four-year colleges have had to accept positions unrelated to their college majors. In contrast to this, the Institute/College System can report that 92% of its employed graduates are now working full time in jobs related to their major. This contrast clearly points out that the placement record of the Institute/College System is excellent. It also points out that the potential employer is very interested in the two-year college graduate who is prepared for entry-level employment in skilled and semi-professional occupations (Table I).

Analysis of Table I indicates that only 9% of the 1975 graduates are still seeking employment. Discounting the 2% whose status is unknown, 89% of the graduates were in effect satisfactorily placed as of September 30, 1975. This recognizes the fact that full-time employment was not the immediate goal of every Institute/College graduate; goals such as marriage, additional schooling and military service all affected the need and search for employment.

Additionally, Table I provides the opportunity to evaluate the placement activity on a percentage basis. Of every 100 graduates, 70 were employed full-time; 3 were employed part-time; 12 were going to continue college full-time; 3 were going into military service; 9 were still seeking employment; 3 were not seeking employment; and finally, 2 did not respond to the survey and their status at present is unknown.

Highly significant, in reviewing the data, is the fact that 92% of the employed graduates are working in their major or a related field of study. Only 8% are working in a field different from their area of study (Table VI).

The graduates of the Institute/College System have always shown a decided preference to work and live in New Hampshire and commute to the job from home if at all possible. The Institute/College System, which is largely supported by State revenue, is thus able to return to the State a human resource that will help the State's economy and the local communities in which the graduates live and work. Of all the graduates accepting full-time employment, 91% accepted jobs in the State (Table VII), and 88% indicated they commute to the job from the town listed as their residence when they entered their college or institute program (Table VIII).

The significance of the number of placements in job situations near the graduate's home was reported to be between 78% at Concord and 100% at Portsmouth (Table VIII). Employment near home was sought after by many graduates. New Hampshire gains by continued placement of our trained young graduates within state boundaries. This is an established trend - it appears to be a definite pattern. It demonstrates the fact that students are interested in attending a college within commuting distance of their home, after which they seek out employment near their home.

Salary data for the 1975 graduating class is listed on Table IX. Average entry job salaries by job categories were nearly the same as in 1974. It is estimated that all graduates employed full-time will have a total gross dollar earning power of nearly $3,750,000 during their first year of employment.

Table X lists the business, industries, and health organizations which had representatives interview graduates. The list is long and impressive in terms of the diversity of business, industrial and health firms listed and also in terms of its wide geographic distribution. It is also indicative of the interest that business and industry and health organizations have in Institute/College graduates.

TABLE I

New Hampshire Post-Secondary Vocational-Technical Education System

Status of June 1975 Graduates as of September 30, 1975

INSTITUTION	Number of Graduates	Employed Full-Time	Employed Part-Time	Continuing Education Full-Time	Entering Service	Seeking Employ-	Not Seeking Employment	Status Unknown
Technical Institute-Concord	174	106	3	31	1	27	2	4
Vocational-Technical Colleges								
Berlin	110	67	9	8	7	13	3	3
Claremont	94	70	-	10	-	6	7	1
Laconia	52	37	-	8	-	4	1	2
Manchester	106	81	2	11	6	5	1	-
Nashua	95	71	2	9	1	6	3	2
Portsmouth	81	63	2	5	5	2	3	1
TOTAL	712	495	19	*82	20	63	20	13
Percent (1)	100%	70%	3%	12%	3%	9%	3%	2%

(1) Total Percentage over 100% due to round-offs.

Table I (Continued)

* The 82 graduates continuing their education on a full-time basis listed the following colleges where they plan to attend:

Boston College, Chestnut Hill, MA
Cooper Union for the Advancement of Art & Science, New York, NY
Florida Atlantic University, Boca Raton, FL
Keene State College, Keene, NH
Lowell Technological Institute, Lowell, MA
Lowell University, Lowell, MA
Merrimack Valley Branch, UNH, Manchester, NH
New Hampshire College, Manchester, NH
New Hampshire Technical Institute, Concord, NH
New Hampshire Vocational-Technical College, Berlin, NH
Claremont, NH
Laconia, NH
Manchester, NH
Portsmouth, NH
Notre Dame College, Manchester, NH
Plymouth State College, Plymouth, NH
Rennsalaer Polytechnic Institute, Troy, NY
Rhode Island School of Design, Providence, RI
St. Vincent Hospital, Worcester, MA
School for International Training, Brattleboro, VT
University of Maine, Orono, ME
University of New Hampshire, Durham, NH
University of New Mexico, NM
University of Southern Florida, Tampa,FL

NEW HAMPSHIRE TECHNICAL INSTITUTE - CONCORD

The New Hampshire Technical Institute graduated 174 seniors, 106 of these accepted full-time employment as of September 30, 1975. Of these, 96% (Table VII) are employed within the State and 78% (Table VIII) are able to commute to work from the community they listed as their place of residence when they entered the Institute.

Although Institute programs are designed to prepare students for immediate employment upon graduation, some graduates have always indicated a desire to continue their education on a full-time basis. This year, 31 graduates, approximately 18% of the class, have indicated they will continue in full-time educational programs. (Table II)

The average annual starting salary for graduates employed full-time by program is as follows: Mechanical Engineering Technology, $8,823; Electrical Engineering Technology, $7,974; Architectural Engineering Technology, $8,000; Data Processing, $7,651; Dental Hygiene, $9,880; Associate Degree Nursing, $8,543; Dental Assistant, $5,350; X-Ray, $7,028. (Table IX)

The entry job titles, listed by graduates in Table III indicate employment consistent with the educational goals and objectives of the New Hampshire Technical Institute.

TABLE II

NEW HAMPSHIRE TECHNICAL INSTITUTE - CONCORD
Status of 1975 Graduates by Program as of September 30, 1975

	PROGRAM OF STUDY										
	AET	BA	DA	DH	EDP	EET	HS	MET	N	XR	TOTAL
Number Graduated	11	8	12	27	12	28	1	19	43	13	174
Employed Full-Time	4	1	6	19	10	17	1	11	25	12	106
Employed Part-Time	-	-	-	3	-	-	-	-	-	-	3
Continuing Education Full-Time	4	7	1	-	-	9	-	4	5	1	31*
Entering Service	-	-	-	-	-	-	-	1	-	-	1
Seeking Employment	1	-	3	5	2	1	-	2	13	-	27
Not Seeking Employment	-	-	2	-	-	-	-	-	-	-	2
Status Unknown	2	-	-	-	-	1	-	1	-	1	4

* The 31 graduates continuing their education on a full-time basis listed the following colleges where they plan to enroll:

Cooper Union for the Advancement of Art and Science, New York, NY

Notre Dame College, Manchester, NH

Rensselaer Polytechnic Institute, Troy, NY

St. Vincent Hospital, Worcester, MA

University of New Hampshire, Durham, NH

University of New Mexico, NM

AET - Architectural Engineering Technology
BA - Business Administration
DA - Dental Assistant (1 year)
DH - Dental Hygiene
EDP - Electronic Data Processing
EET - Electronic Engineering Technology
HS - Health Science
MET - Mechanical Engineering Technology
N - Associate Degree Nursing (ADN)
XR - X-Ray Technology

TABLE III

NEW HAMPSHIRE TECHNICAL INSTITUTE

Typical Entry Job Titles of Graduates Employed Full-Time

Benchman
Calibration Specialist
Change Nurse
Computer Operator
Computer Programmer
Data Control Clerk
Dental Assistant
Dental Hygienist
Dispatcher
Electronic Technician
Engineering Drafting
Field Engineer
Field Service Electronics Technician
Field Service Technician
Graduate Nurse
Graduate Staff Nurse
Junior Programmer
Layout Designer
Maintenance Engineer
Management Trainee
Outboard Technician
Operator/Programmer
Planning Board Consultant
Programmer
Psychiatric Nurse
Registered Nurse
Respiratory Specialist
Staff Nurse
Test Technician
X-Ray Technician

NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGES
BERLIN, CLAREMONT, LACONIA, MANCHESTER, NASHUA, PORTSMOUTH

The New Hampshire Vocational-Technical Colleges had 538 graduates in 1975. As of September 30, 1975, 389 of these graduates had accepted full-time employment, 90% (349) of these are employed within the State and 91% (354) are able to commute to work from the community they listed as their place of residence when they entered college.

This year, 51 Vocational-Technical College graduates, approximately 9.5% of the class, plan to continue their education on a full-time basis (Table IV). This pattern is a well established trend and indicates the preference of the graduates to seek employment. There is an upturn indicated this year in those entering the military service; i.e., 7 in 1973, 2 in 1974, and 19 in 1975.

The entry job titles, listed by graduates in Table V again indicates employment consistent with the educational goals and objectives of the New Hampshire Vocational-Technical Colleges.

TABLE IV

NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGES
BERLIN, CLAREMONT, LACONIA, MANCHESTER, NASHUA, PORTSMOUTH

Status of 1975 Graduates by Program as of September 30, 1975

	A	AC	BC	CA	GA	HRA	ICE	IEO	IEY	MD	MDM	MM	MTP	MA	MLA	MLT	OTA	PN	RE	RTV	SS	VP	W	TOTAL
Graduated	59	17	9	7	10	21	11	41	58	43	10	20	26	15	9	7	8	95	8	6	53	1	4	538
Employed Full-Time	45	10	7	7	9	17	8	25	41	29	8	14	18	12	1	7	5	75	3	4	40	-	4	389
Employed Part-Time	-	-	-	-	-	-	-	-	4	1	-	2	-	-	-	-	-	6	-	-	3	-	-	16
Continuing Education Full-Time	5	3	1	-	1	1	2	7	3	5	1	2	3	-	8	-	-	2	2	2	3	-	-	51*
Entering Service	5	1	1	-	-	2	-	2	-	4	-	-	3	-	-	-	-	-	-	-	1	-	-	19
Seeking Employment	1	1	-	-	-	1	-	4	8	2	1	1	2	2	-	-	2	6	3	-	2	-	-	36
Not Seeking Employment	2	1	-	-	-	-	1	2	-	1	-	1	-	1	-	-	1	5	-	-	3	-	-	18
Status Unknown	1	1	-	-	-	-	-	1	2	1	-	-	-	-	-	-	-	1	-	-	1	1	-	9

(A) Automotive
(AC) Accounting
(BC) Building Construction
(CA) Culinary Arts
(GA) Graphic Arts
(HRA) Heating, Refrigeration, Air Conditioning
(ICE) Internal Combustion Engines
(IEO) Industrial Electronics
(IEY) Industrial Electricity
(MD) Mechanical Drafting
(MDM) Mid-Management
(MM) Marketing & Management
(MTP) Machine Tool Processes
(MA) Medical Assistant
(MLA) Medical Laboratory Assistant
(MLT) Medical Laboratory Technician
(OTA) Occupational Therapy Assistant
(PN) Practical Nurse
(RE) Residential Electricity
(RTV) Radio-Television Repair
(SS) Secretarial Science
(VP) Vestibule Program
(W) Welding

Table IV (Continued)

* The 51 graduates continuing their education on a full-time basis listed the following colleges where they plan to enroll:

Boston College, Chestnut Hill, MA

Florida Atlantic University, Boca Raton, FL

Keene State College, Keene, NH

Lowell Technological Institute, Lowell, MA

Lowell University, Lowell, MA

Merrimack Valley Branch, UNH, Manchester, NH

New Hampshire College, Manchester, NH

New Hampshire Technical Institute, Concord, NH

New Hampshire Vocational-Technical College, Berlin, NH

New Hampshire Vocational-Technical College, Claremont, NH

New Hampshire Vocational-Technical College, Laconia, NH

New Hampshire Vocational-Technical College, Manchester, NH

New Hampshire Vocational-Technical College, Portsmouth, NH

Plymouth State College, Plymouth, NH

Rennselaer Polytechnic Institute, Troy, NY

Rhode Island School of Design, Providence, RI

School for International Training, Brattleboro, VT

University of Maine, Orono, ME

University of New Hampshire, Durham, NH

University of Southern Florida, Tampa, FL

TABLE V

Representative Job Entry Titles of Graduates
of the Vocational-Technical Colleges at
Berlin, Claremont, Laconia, Manchester, Nashua, Portsmouth

Accountant
Accounts Payable Clerk
Administrative Assistant
Agent/Field Manager
Air Conditioning Mechanic
Apprentice - Electrician
Apprentice - Toolmaker
Assembler/Laboratory Technician
Assistant Manager
Automotive Mechanic
Bank Teller
Bill Collector
Bookkeeper/Secretary
Calibration Technician
Cameraman
Carpenter
Certified Laboratory Technician
Certified Occupational Therapy Asst.
Chef
Chief Mechanic
Chief Technician
Circuit Designer
Clerk-Typist
Coil Assemblyman
Contractor
Copy Graphics Operator
Customer Relations Representative
Detail Draftsman
Draftsman/Engineer
Electric Motor Repairman
Electrician
Electronic Technician
Engineer Technician
Fireman
Gas Station Manager
General Yard Man
Head Mechanic
Independent Painting Contractor
Industrial Electrician
Installer, Cable TV
Junior Accountant
Junior Engineer
Lathe Operator
Legal Secretary
Machine Tool Operator
Machinist
Maintenance Assistant
Maintenance Foreman
Manager
Marine Draftsman
Mechanic
Medical Assistant
Medical Records Clerk
Medical Secretary
Medical Transcriptionist
Note Teller
Office Clerk
Office Nurse
Painter
Payroll Clerk
Practical Nurse
Pressman
Printer
Produce Manager
Product Engineering Technician
Prototype Set-Up Man
Prototype Technician
Punch Press Operator
Purchasing Agent
Receptionist/Clerk
Rental Agent
Refrigeration Technician
Sales Clerk
Salesman
Secretary
Service Station Manager
Shipper
Short-Order Cook
Silk Screener
Stock Clerk
Structural Design Draftsman
Test Technician
Tester, Electronic
Tool Inspector
Trailer Set-Up Main
TV Repairman
Welder

TABLE VI

FIELD OF EMPLOYMENT STATUS OF TECHNICAL INSTITUTE
AND VOCATIONAL-TECHNICAL COLLEGE GRADUATES EMPLOYED FULL-TIME

Institute/College Location	Employed Major Field	Percent Major	Employed Related Field	Percent Related	Employed Different Field	Percent Different
Concord	101	95%	5	5%	0	0%
Berlin	53	79%	1	1%	13	20%
Claremont	55	79%	5	7%	10	14%
Laconia	29	78%	2	5%	6	17%
Manchester	68	84%	11	14%	2	2%
Nashua	62	87%	3	4%	6	9%
Portsmouth	57	90%	1	2%	5	8%
TOTAL	425	86%	28	6%	42	8%

Graduates of the Technical Institute and Vocational-Technical Colleges entered the field for which they were prepared to an extent that demonstrates the value of the system to the student, industry and the State. The educational purpose of the system is being fulfilled. Once again, the 92% who entered their major or related field reveal a statistic which is difficult to match nationally.

FIELD OF EMPLOYMENT

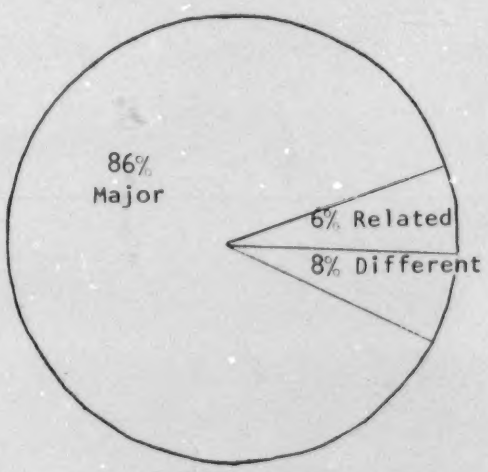

TABLE VII

In-State, Out-of-State Status of Technical Institute and Vocational-Technical College Graduates Employed Full-Time

Institute/ College	Employed Full-Time	0% ——— 100%
Concord	106	96% / 4%
Berlin	67	84% / 16%
Claremont	70	79% / 21%
Laconia	37	97% / 3%
Manchester	81	94% / 6%
Nashua	71	93% / 7%
Portsmouth	63	95% / 5%
TOTAL System	495*	91% / 9%

Legend: In-State; Out-of-State

* Graduates employed full-time

Table VII (Continued)

The Legislature of the State of New Hampshire established the New Hampshire Technical Institute and the New Hampshire Vocational-Technical Colleges so that they could develop skilled workers and technologists as valuable resource to improve and bolster the State's economy. Since the Institute/College System has been established, evidence has shown that this has indeed occurred. This year 91% of the 1975 graduates employed full-time are at work within the State of New Hampshire. The 9% who work out of state are generally employed in northern New England. Many who work out of state continue to live in New Hampshire.

TABLE VIII

Graduates Reported Commuting to Full-Time Jobs
From the Community Listed as Their Residence
At the Time They Enrolled in the Post-Secondary System

Institute/ College	Employed Full-Time	0% ——— 100%
Concord	106	78% / 22%
Berlin	67	84% / 16%
Claremont	70	83% / 17%
Laconia	37	95% / 5%
Manchester	81	92% / 8%
Nashua	71	94% / 6%
Portsmouth	63	100%
Total System	495	88% / 12%

The data shown on this table compared with that shown of Table VII indicates that a number of those employed out-of-state continue to live in New Hampshire. This holds true in the Lakes Region, Merrimack Valley and Seacoast areas.

TABLE IX

Annual Salary Data for Graduates Employed
Full-Time Based on Reported Salaries

Business and Management Majors

PROGRAM	LOW	AVERAGE	HIGH
Accounting	$4,400	$6,006	$8,320
Data Processing	7,000	7,651	8,775
Marketing/Management	4,500	6,314	8,000
Mid-Management	5,600	8,128	10,000
Secretarial Science	3,900	5,768	9,360
Average of all reported salaries		$6,327	

Service Majors

PROGRAM	LOW	AVERAGE	HIGH
Automotive	$5,000	$7,415	$10,000
Building Construction	7,000	8,286	11,650
Culinary Arts	6,760	7,934	9,600
Graphic Arts	5,000	6,042	7,920
Heating, Air Cond., Refrigeration	6,800	8,000	10,000
Internal Combustion Engines	6,000	8,000	10,000
Radio/TV Repair	6,240	6,448	6,656
Residential Electricity	6,000	6,000	6,000
Average of all reported salaries		$7,486	

Health and Medical Service Majors

PROGRAM	LOW	AVERAGE	HIGH
Dental Assistant	$5,200	$5,350	$5,500
Dental Hygiene	9,360	9,880	10,400
Medical Assistant	4,368	5,438	8,000
Medical Lab. Assistant	6,750	6,750	6,750
Medical Lab. Technician	6,300	7,219	9,000
Nursing	6,760	8,543	15,708
Occupational Therapy Assistant	5,460	6,130	6,677
Practical Nursing	4,940	6,129	8,000
X-Ray	6,500	7,028	7,500
Average of all reported salaries		$6,601	

Engineering Technology Majors

PROGRAM	LOW	AVERAGE	HIGH
Architectural Engineering Technology	$8,000	$8,000	$8,000
Electrical Engineering Technology	7,680	7,974	8,500
Mechanical Engineering Technology	7,200	8,823	12,000
Average of all reported salaries		$8,453	

Table IX (Continued)

Industrial and Manufacturing Majors

PROGRAM	LOW	AVERAGE	HIGH
Drafting	$4,600	$7,474	$12,000
Industrial Electricity	4,992	7,912	12,000
Industrial Electronics	4,160	8,251	14,000
Machine Tool Processes	6,240	8,411	10,400
Welding	7,500	8,349	8,362
Average of all reported salaries		$7,974	

The average salary of the graduates of 1975 over 1974 shows virtually no change. This is consistent with the economic picture of the State.

In addition to a day school program, the Institute/College System offers adult education and apprentice courses evenings and Saturdays. The courses are designed to meet the needs of adults who wish to continue their education in classes planned especially for them. Typical courses include:

Accounting
Algebra
Anatomy and Physiology
Automotive Maintenance for Women
Auto Mechanics
Bicycles and Bicycling
Blueprint Reading
Building Construction
Building Your Own Home
Business Law
Cake Decorating
Carpentry and Cabinetmaking
Chemistry
COBOL I & II
Data Processing
Drafting
Economics
Effective Supervision & Management
Electricity
Electronics
English
Fire Fighting
Heating and Refrigeration
Human Relations at Work
Logic Design
Machine Operations
Machine Tool Processes
Mathematics
Medical Terminology
National Electric Code
Numerical Control
Oil Painting
Personnel Management
Photography
Physics
Psychology
Real Estate
Shorthand
Small Business Management
Sociology
Surveying
Typing
Welding
Yoga

Employers are encourage to interview prospective future graduates by contacting the Institute or Colleges to arrange on-campus interviews. Contact can be made with the following persons:

Mr. Daniel Burke
Director of Admission
New Hampshire Technical Institute
Fan Road, Concord, NH 03301
Tel. 271-2531

Mr. Larry B. Twitchell
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Tel. 536-1037

TABLE X

Representative Companies Employing 1975 Graduates

Company	Location
A. A. Roofing & Siding	Rockville Center, New York
A. H. V., Inc.	Bedford, New Hampshire
Alexander-Eastman Hospital	Derry, New Hampshire
Alexander's Market	Nashua, New Hampshire
American International Groups	Manchester, New Hampshire
Amherst Electrical Contractors	Merrimack, New Hampshire
Androscoggin Valley Hospital	Berlin, New Hampshire
Atlantic & Pacific Company	Nashua, New Hampshire
Aubochon Hardware	St. Albans, Vermont
Auto Mart	Berlin, New Hampshire
Barnes, Rouillard & McPherson	Claremont, New Hampshire
Batesville Company	Gardner, Massachusetts
Bath Ironworks	Bath, Maine
Belknap County Home	Laconia, New Hampshire
Belknap County Recreational Area	Gilford, New Hampshire
Dr. Lionel Bergeron	Somersworth, New Hampshire
Berlin, City of	Berlin, New Hampshire
Berlin City Bank	Berlin, New Hampshire
Black River Health Clinic	Cavendish, Vermont
Blaisdell Printing	Portsmouth, New Hampshire
Blake, Inc., Sales & Service	Exeter, New Hampshire
Blanchard - Stebins	Manchester, New Hampshire
Blue Cross- Blue Shield	Concord, New Hampshire
Boston & Main Railroad Company	Nashua, New Hampshire
Boston City Hospital	Boston, Massachusetts
Boston Globe Newspaper Company	Boston, Massachusetts
Bourque Motor Sales Company	Manchester, New Hampshire
Bowie Ford	Monroe, North Carolina
Bradley & Talbot Company	Keene, New Hampshire
Brown Company	Berlin, New Hampshire
Browning Laboratories, Inc.	Laconia, New Hampshire
Brund & Stillman Yatch Company, Inc.	Newington, New Hampshire
Bunton Hall	Pittsburg, New Hampshire
Dr. Burleigh, Dentist	Hooksett, New Hampshire
Cambridge Memories	Bedford, Massachusetts
Camelot Apartments	Nashua, New Hampshire
Candlelight Press	Keene, New Hampshire
Capitol Plumbing & Heating	Concord, New Hampshire
Central Aire	Bow, New Hampshire
Centralized Data Processing	Concord, New Hampshire
Centronics	Hudson, New Hampshire
Dr. Philip Cerveney	Laconia, New Hampshire
Cheshire Clinic	Keene, New Hampshire
Cheshire County Savings Bank	Keene, New Hampshire
The Children's Medical Center	Boston, Massachusetts
Circle Machine Company, Inc.	Seabrook, New Hampshire
Claremont General Hospital	Claremont, New Hampshire
Dr. J. D. Clark, Dentist	Pittsfield, New Hampshire

Company	Location
Clifford-Nicol Printing	Plymouth, New Hampshire
Coles Gulf Station	Portsmouth, New Hampshire
Commercial Cleaners	Nashua, New Hampshire
Concord Hospital	Concord, New Hampshire
Concord National Bank	Concord, New Hampshire
Concrete Erectors, Inc.	Meredith, New Hampshire
Consolidated Plastics	Hampstead, New Hampshire
Continental Cable TV	Concord, New Hampshire
Continental Can Company	Merrimack, New Hampshire
Continental Homes	Nashua, New Hampshire
Conway Sunoco	Conway, New Hampshire
H. J. Cooper Auto	Kalamazoo, Michigan
Cornwall Industries	So. Paris, Maine
Cottage Hospital	Woodsville, New Hampshire
Country Gentleman	Derry, New Hampshire
Coy Paper	W. Claremont, New Hampshire
Crotched Mountain Rehabilitation Center	Greenfield, New Hampshire
Currier & Phelps	Andover, New Hampshire
Currier Printing	Littleton, New Hampshire
D. A. Designs	Nashua, New Hampshire
Dahmon & Burnett Electronics	Londonderry, New Hampshire
J. W. Daley's	Lawrence, Massachusetts
Dartmouth Infirmary, Dick Hall's	Hanover, New Hampshire
Davidson Rubber Company	Farmington, New Hampshire
Depines Gas	Laconia, New Hampshire
Depot Honda	Dover, New Hampshire
Digital Equipment Corporation	Nashua, New Hampshire
Dobles' Chevrolet	Manchester, New Hampshire
Dockside Dining Room	York Beach, Maine
Dorr Woolen	Guild, New Hampshire
Dover House Health Care Center	Dover, New Hampshire
Duhamel, Inc.	Nashua, New Hampshire
Durham Associates	Milford, New Hampshire
Dutile Refrigeration	Laconia, New Hampshire
Eagle Convalescent Home	Concord, New Hampshire
Ed's Gulf	Wolfeboro, New Hampshire
Edgewood Manor	Portsmouth, New Hampshire
E.H. Edwards & Sons	Antrim, New Hampshire
Edwards Toyota	Portsmouth, New Hampshire
Electric Motor Service Center	Dover, New Hampshire
Electro Circuits	Laconia, New Hampshire
Elliot Hospital	Manchester, New Hampshire
Equipment Service, Inc.	Portsmouth, New Hampshire
Evan Construction	Amherst, New Hampshire
Evans Printing Company	Concord, New Hampshire
Exeter Clinic	Exeter, New Hampshire
Exeter Hospital	Exeter, New Hampshire
Fairbanks-Morse Company	St. Johnsbury, Vermont
Fiermonti Olds	Concord, New Hampshire
Filley's Marine	No. Hampton, New Hampshire
Filtrine Manufacturing Company	Harrisville, New Hampshire
Foster's Associates	Manchester, New Hampshire
Fox Construction	Greenfield, New Hampshire

Company	Location
Franklin Regional Hospital	Franklin, New Hampshire
Freese Bros. Ford	Pittsfield, New Hampshire
Frisbie Memorial Hospital	Rochester, New Hampshire
Frost Farm Service	Greenville, New Hampshire
Dr. Joseph Gage, Dentist	Laconia, New Hampshire
Germon's Garage	E. Rochester, New Hampshire
GFS Manufacturing	Dover, New Hampshire
Giles Foreign Car Service	Stratham, New Hampshire
Gill's Garage	Manchester, New Hampshire
Glidden Auto	Nashua, New Hampshire
GM Refrigeration	Fall River, Massachusetts
Dr. Robert Gold, Dentist	Manchester, New Hampshire
Golden-Branch Log Homes	Pelham, New Hampshire
Gorham Garage	Gorham, New Hampshire
Gorham High School	Gorham, New Hampshire
Grafton County Home	Woodsville, New Hampshire
The Grange Insurance Company	Keene, New Hampshire
Granite State Forms	Berlin, New Hampshire
W. T. Grant Company	Nashua, New Hampshire
Grant's	Keene, New Hampshire
Dr. Ward F. Gravel, Dentist	Merrimack, New Hampshire
Green Mountain Lincoln-Mercury	Montpelier, Vermont
Greenbriar Terrace	Nashua, New Hampshire
Greenfield Tap & Die Company	Greenfield, Massachusetts
Hackler Chrysler-Plymouth	Milford, New Hampshire
J. Laurence Hall	Nashua, New Hampshire
Hamblett, Kerrigan, Latourette & Lopez	Nashua, New Hampshire
Hamlet Electric	Keene, New Hampshire
Hanover Terrace Health Center	Hanover, New Hampshire
Hendrix Electronics	Manchester, New Hampshire
Hillcrest Trailer Park	Portsmouth, New Hampshire
Hilltop Manor	Waterville, Maine
Mary Hitchcock Hospital	Hanover, New Hampshire
Honeywell Protection Services	Manchester, New Hampshire
Arnold Houde & Sons Electrical Service	Somersworth, New Hampshire
Hussey Manufacturing Company	North Berwick, Maine
IGA Company	Nashua, New Hampshire
Imperial Product, Inc.	Nashua, New Hampshire
Improved Machinery Company	Nashua, New Hampshire
Independence Electronics	Colebrook, New Hampshire
Ingersoll-Rand Company	Nashua, New Hampshire
International Packing Corporation	Bristol, New Hampshire
International Shoe Machine Company	Nashua, New Hampshire
Irwin Toy Company	Nashua, New Hampshire
Isaacson Structural Steel	Berlin, New Hampshire
Jarvis Cutting Tools, Inc.	Rochester, New Hampshire
Jerry's Service Station	Kingston, New Hampshire
John's Citgo	Manchester, New Hampshire
Jordan's Restaurant	Locke Mills, Maine
Kalwall Corporation	Manchester, New Hampshire
Keene Clinic	Keene, New Hampshire
Kent Nursing Home	Lancaster, New Hampshire

Company	Location
Kilgus Pontiac	Manchester, New Hampshire
King's Court Inn	Laconia, New Hampshire
K-Mart	Hooksett, New Hampshire
Kollsman Instruments	Nashua, New Hampshire
Laconia Spa	Laconia, New Hampshire
Ladd Research Industries	Burlington, Vermont
Lakes Region General Hospital	Laconia, New Hampshire
Dr. Roger Larrivee, Dentist	Manchester, New Hampshire
Dr. Raymond Laurion, Dentist	Rochester, New Hampshire
A. C. Lawrence Leather Company	So. Paris, Maine
Lenny's Gulf Service	Nashua, New Hampshire
Leonard Professional Associates	Nashua, New Hampshire
Littleton Hospital	Littleton, New Hampshire
Luff's Corner Cupboard	Ashland, New Hampshire
Lufkin Machine Shop	Exeter, New Hampshire
Lyford Construction	Ashland, New Hampshire
Lyons Iron Works	Manchester, New Hampshire
Macmet, Inc.	Santa Barbara, California
Manchester, City of	Manchester, New Hampshire
Manchester Housing Authority	Manchester, New Hampshire
Manter Olds	Laconia, New Hampshire
Maple Leaf Health Care Center	Manchester, New Hampshire
Martha's Restaurant	Bethel, Maine
Martin Garage	Kittery, Maine
MASI	Nashua, New Hampshire
Matthew-Thornton Health Clinic	Nashua, New Hampshire
McDonald's	Concord, New Hampshire
McDonald's	Littleton, New Hampshire
McGreevy's Buick	Laconia, New Hampshire
McKerley's Nursing Home	Concord, New Hampshire
Medical Arts Center	Newport, New Hampshire
Merrimack County Nursing Home	Gerrish, New Hampshire
Merrimack Farmers Exchange	Merrimack, New Hampshire
Merrimack Sheet Metal	Concord, New Hampshire
Micro-Wave Associates	Burlington, Massachusetts
Microwave Research	No. Andover, Massachusetts
Midstate Construction	Pittsfield, New Hampshire
Millhouse Plumbing	Manchester, New Hampshire
Milton Garage, Inc.	Milton, New Hampshire
M & M Auto Body Shop	Berlin, New Hampshire
Monadnock Community Hospital	Peterborough, New Hampshire
Montgomery-Ward	Newington, New Hampshire
J. J. Moreau	Manchester, New Hampshire
Mt. Ascutney Hospital	Windsor, Vermont
Mt. Hope Development Center	Hudson, New Hampshire
Dr. John Mudge, Dentist	Concord, New Hampshire
Nashua Chemical Company	Nashua, New Hampshire
Nashua Corporation	Nashua, New Hampshire
Nashua Memorial Hospital	Nashua, New Hampshire
Nashua Public Works - Sewerage Treatment Plant	Nashua, New Hampshire
Nashua Regional Planning Commission	Wilton, New Hampshire
Nashua Trust Company	Nashua, New Hampshire

Company	Location
National Medical Care	Brookline, Massachusetts
Naults House of Wheels	Manchester, New Hampshire
James H. Neil Company	Claremont, New Hampshire
NESLAB Instruments, Inc.	Portsmouth, New Hampshire
New Hampshire Ball Bearings	Peterborough, New Hampshire
New Hampshire Bituminous Company, Inc.	Boscawen, New Hampshire
New Hampshire Home for the Elderly	Glencliff, New Hampshire
New Hampshire Hospital	Concord, New Hampshire
New Hampshire, State of	Concord, New Hampshire
New Hampshire, State of	Franklin, New Hampshire
New Hampshire Technical Institute	Concord, New Hampshire
New Hampshire, Traffic Division	Concord, New Hampshire
New London Hospital	New London, New Hampshire
Newmarket Press	Newmarket, New Hampshire
North Country Hospital	Newport, Vermont
Northeast Oil Corporation	N. Billerica, Massachusetts
Northeast Plastic Machine Company	Manchester, New Hampshire
Northern Maine Medical Center	Fort Kent, Maine
Notre Dame Hospital	Manchester, New Hampshire
Omni Spectra	Merrimack, New Hampshire
OSC Company	Brighton, Massachusetts
Pandora Manufacturing Company	Manchester, New Hampshire
Patriot Printers	Laconia, New Hampshire
Pease Air Force Base	Newington, New Hampshire
Dr. Peer, Dentist	Tilton, New Hampshire
Pembroke Homes	Pembroke, New Hampshire
Perris Auto Body Garage	Manchester, New Hampshire
L.M. Pike Paving	Tilton, New Hampshire
Dr. Plodzik, Dentist	Manchester, New Hampshire
Plymouth Theatre	Plymouth, New Hampshire
Portsmouth Hospital	Portsmouth, New Hampshire
Pre-Cast Concrete Company	Epsom, New Hampshire
Puleo Electric	Laconia, New Hampshire
R & A Repairs	Manchester, New Hampshire
Randolph Furniture, Inc.	Randolph, Vermont
Raytheon	Andover, Massachusetts
Reed's Store	Contoocook, New Hampshire
Reyes Upholstery Shop	Portsmouth, New Hampshire
Riverside Rest Home	Dover, New Hampshire
Robbins Auto Parts	Laconia, New Hampshire
Roberts Motor Sales	Lancaster, New Hampshire
Rochester Manor, Inc.	Rochester, New Hampshire
Rockingham County Home & Hospital	Brentwood, New Hampshire
Rockingham County Nursing Home	Lewiston, Maine
Ronny's Service Center	Keene, New Hampshire
Roy Refrigeration	Woodsville, New Hampshire
Rumford Community Hospital	Rumford, Maine
Rumford Press, Inc.	Concord, New Hampshire
Sacred Heart Hospital	Manchester, New Hampshire
Saef Lincoln-Mercury, Inc.	Portsmouth, New Hampshire
St. Mary's General Hospital	Lewiston, Maine
Sanders Associates	Nashua, New Hampshire

Company	Location
Seacoast Data, Inc.	Portsmouth, New Hampshire
Seacoast Health Center	Hampton, New Hampshire
Seal Tanning Company	Manchester, New Hampshire
Service Consultants	Manchester, New Hampshire
Servomation, NHTI	Concord, New Hampshire
Snierson, Chandler & Copithorne	Laconia, New Hampshire
F. B. Spaulding Company	Lancaster, New Hampshire
Spaulding & Frost	Raymond, New Hampshire
Sprague Electric	Manchester, New Hampshire
Springfield Hospital	Springfield, Vermont
Jerry Stanley, Inc.	North Conway, New Hampshire
Dr. S. R. Steinmuller, Physician	Concord, New Hampshire
Stephens Memorial Hospital	Norway, Maine
Stevens & Arnolds Electronics	Boston, Massachusetts
Structures Unlimited	Manchester, New Hampshire
Sullivan County Home	Unity, New Hampshire
Sullivan County Mental Health Clinic	Claremont, New Hampshire
Supervisory Union #8	Franklin, New Hampshire
Surgical Instruments	Exeter, New Hampshire
Sweetheart Plastics	Manchester, New Hampshire
Sylvania	Needham, Massachusetts
Tall Timbers	Pittsburg, New Hampshire
Technical Research	Manchester, New Hampshire
Teledyne Electro Mechanisms	Nashua, New Hampshire
Dr. E. Robert Terhune, Dentist	Franklin, New Hampshire
Thermo Dynamics	West Lebanon, New Hampshire
Thompson Arms Center	Rochester, New Hampshire
Top's Sports Plaza	Gorham, New Hampshire
Dr. Norman E. Toussaint, Dentist	Berlin, New Hampshire
Toyota of Exeter, Inc.	Exeter, New Hampshire
Transformer Service, Inc.	Concord, New Hampshire
Tri-County Manpower Council	Berlin, New Hampshire
Troy Mills	Troy, New Hampshire
T. S. Enterprises	Manchester, New Hampshire
Turner's Dairy	Salem, New Hampshire
Tyler Construction	Temple, New Hampshire
United States Army	
United States Naval Shipyard	Portsmouth, New Hampshire
Valley Services	Peterborough, New Hampshire
Vermont Medical Center	Burlington, Vermont
Veterans Administration Hospital	Manchester, New Hampshire
Veterans Administration Hospital	White River Junction, Vermont
Veterinary Clinic	Manchester, New Hampshire
Volkswagen of America	Wilmington, Massachusetts
Walker's Motors	Montpelier, Vermont
Walker's Press	Center Conway, New Hampshire
Wang Laboratories, Inc.	Tewksbury, Massachusetts
Waumbec Manufacturing Company	Manchester, New Hampshire
Waumbec	Jefferson, New Hampshire
Weeks Construction	Suncook, New Hampshire
Weeks Dairy	Concord, New Hampshire

Company	Location
Harold Welch Company	Nashua, New Hampshire
Wentworth-Douglas Hospital	Dover, New Hampshire
Dr. White, Dentist	Nantucket, Massachusetts
White's Electric Company	Nashua, New Hampshire
White's Gulf Station	Hampton, New Hampshire
Wilcom Products	Laconia, New Hampshire
The Willows	Franconia, New Hampshire
Wilton Pressed Metals	Wilton, New Hampshire
Windmill Restaurant	Laconia, New Hampshire
Woodlawn Manor Nursing Home	Newport, New Hampshire
Woodward Chrysler-Plymouth	Laconia, New Hampshire
Workshop Cards Corp.	Concord, New Hampshire
Xerox Corporation	Manchester, New Hampshire
Yankee Greyhound	Seabrook, New Hampshire

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NEW HAMPSHIRE TECHNICAL INSTITUTE
a n d
NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGES
One-Year Diploma and Two-Year
Associate Degree Programs
1976 - 1977

	Concord	Berlin	Claremont	Laconia	Manchester	Nashua	Portsmouth
TECHNICAL OCCUPATIONS							
Architectural Engineering Technology	*						
Electro-Mechanical Engineering Technology	*						
Electronic Data Processing/ Business Administration	*						
Electronic Engineering Technology	*						
Mechanical Engineering Technology	*						
HEALTH OCCUPATIONS							
Dental Assistant (1 year)	*						
Dental Hygiene	*						
Health Science	*						
Medical Laboratory Assistant (1 year)			*				
Medical Laboratory Technician			*				
Medical Assistant (1 year)			*				
Medical Records			*				
Nursing (ADN)	*						
Occupational Therapy Assistant (1 year)			*				
Physical Therapy			*				
Practical Nursing (1 year)		*	*				*
Respiratory Therapy			*				
X-Ray Technology	*						
SKILLED & INDUSTRIAL VOCATIONAL OCCUPATIONS							
Accounting		*				*	
Automotive		*			*	*	*
Building Construction					*		
Culinary Arts		*					
Drafting		*	*	*	*	*	*
Fire Protection				*			
Graphic Arts (Printing)				*			
Heating, Air Conditioning & Refrigeration					*		
Internal Combustion Engines				*			
Industrial Electricity		*	*	*	*	*	
Industrial Electronics		*	*	*	*	*	*
Machine Tool Processes						*	*
Marketing and Management						*	
Mid-Management		*					
Land Management		*					
Land Surveying		*					
One-Year Secretarial		*	*			*	
Radio & TV Repair (1 year)		*					
Residential Electricity (1 year)				*			
Secretarial Science		*	*	*		*	
Welding					*		